



TOWN OF DEERING

Board of Selectmen

762 Deering Center Road
Deering, NH 03244

Meeting Minutes

February 21, 2018

Selectmen present: Allen Belouin, Sharon Fife, Aaron Gill.

The meeting was called to order at 1900.

MEETING MINUTES:

Meeting Minutes – January 17th & February 14th

Ms. Fife made the motion to approve the January 17th meeting minutes and the February 14th public hearing minutes. Mr. Belouin seconded the motion. The vote was unanimous and so moved.

New Business

ComStar – Ambulance Billing Presentation and Review

Jenna Hulbert, Comstar's Manager of Outreach & Communications, provided an overview of their ambulance billing service. Asked if Comstar provided regular monthly reports Ms. Hulbert explained that Comstar has been emailing monthly reports to the Fire Chief since late 2016. The Board noted the first Comstar report of ambulance activity they received from the Fire Chief was in December 2017. Ms. Hulbert noted that the TA is now also on the mailing list and will receive the monthly ambulance activity reports. Ms. Hulbert presented and explained a number of reports that are available and are also being sent to the Town. While the reports do track individual activity it also tracks cumulative activity such as total transports by insurance type (see attached report). Ms. Hulbert explained that of the 71 transports in 2017, forty-eight of those trips were paid by either Medicaid or Medicare making those two insurance groups the largest revenue source. While there are total charges for each transport insurance companies, inclusive of Medicare and Medicaid, have total allowable charges which is less than the total charge. The difference between the two often represents the patient's co-pay amount. That difference is reflected in the total amount collected. For Blue Cross, Medicaid, and Medicare the percent collected for each is 61.91%, 91.26%, and 95.22% respectively. The percentage collected for other insurance types is 46.47% and that often reflects higher co-pay amounts which can often go unpaid by the patient. Ms. Hulbert explained that the number of Deering transports (71) requires that every transport fee be collected because non-payment of a few, in Deering's case 14, has an outsized impact on revenue when compared to a community that may have 500 to 1,000 transports. There is the option to have outstanding fees forwarded to a collection agency. This often prompts payment if there is a possibility of having the non-payment reported to credit rating entities like TransUnion. The downside is that collection agencies charge a 30% fee on all amounts collected. Of the total allowable fees for services (\$47,916) associated with 71 transports Deering collected 55.38%, or \$26,536. A quick calculation reveals that program costs were offset 29.48% between revenue collected (\$26,536) and the cost (\$90,000) of the per diem EMS program.

Highway Department

Road Agent Houghton briefed the Board on the monthly activities of the department (see attached report). Asked about summer work activities Mr. Houghton noted that a large portion of the road reconstruction fund will be going towards applying the final coat of pavement on East Deering Road. Because the paving company will be applying the final coat, the highway crew will be replacing three culverts, getting catch basins cleaned out, grading and graveling roads. The Board also noted that the NHDOT is planning to reclaim and pave Route 149 from Reservoir Road to Pleasant Pond Road and complete a shim coat from Pleasant Pond Road to the Weare line.

Town Warrant Review

The Board noted that there were no changes to the warrant since the public hearing (see attached).

Bid – Tax Deeded Property

The TA explained that the office received a bid on two parcels of tax deeded property previously advertised (map 232-029-000 & 232-028-000). The adjoining parcels are located on 2325 & 2337 2nd NH Turnpike Road. Michelle and Paul Repoza bid \$3,000 for each parcel. Mr. Belouin made the motion to accept the bids. Ms. Fife seconded the motion. The vote was unanimous and so moved.

TO BE REVIEWED AND/OR SIGNED:

- Employee Payroll	<u>February 14th</u> \$12,730.74
- Employee Payroll	<u>February 21st</u> \$13,342.11
- Fire Department Payroll	<u>February 7th</u> \$3,144.71
- AP Manifest XFER	<u>February 7th</u> \$69.60
- AP Manifest	<u>February 7th</u> \$38,394.74
- Intent to Cut	212-011-001 / 212-010-000

There being no further business to come before the Board Mr. Belouin made the motion to adjourn. Ms. Fife seconded the motion. The vote was unanimous and so moved. The meeting adjourned at 2120.

Respectfully Submitted,

\s\ Russell McAllister
Town Administrator

ACTIVITY TRACKING REPORT BY PAYOR GROUPS

Company IS DEERING FIRE AND RESCUE; AND Trip Date IS BETWEEN 01/01/2017 AND 12/31/2017

2/21/2018

1

DEERING FIRE AND RESCUE

	Total Transports	Total Charges	Total Allowable	Total Collected	Percent Collected
Blue Cross	9	\$8,322.70	\$5,878.08	\$3,639.39	61.91%
Medicaid	12	\$11,289.60	\$2,865.40	\$2,615.00	91.26%
Medicare	26	\$23,712.60	\$16,966.23	\$16,155.51	95.22%
Other Insurance	10	\$9,453.40	\$8,879.38	\$4,126.55	46.47%
Totals >	57	\$52,778.30	\$34,589.09	\$26,536.45	76.72%
	Total Transports	Total Charges	Total Allowable	Total Collected	Percent Collected
100% Self Pay - Insured	4	\$3,755.20	\$3,755.20	\$0.00	0.00%
100% Self Pay - Uninsured	10	\$9,572.03	\$9,572.03	\$0.00	0.00%
Totals >	14	\$13,327.23	\$13,327.23	\$0.00	0.00%
Grand Totals >	71	\$66,105.53	\$47,916.32	\$26,536.45	55.38%



TOWN OF DEERING

Highway Department

762 Deering Center Road

Deering, NH 03244

January 2018 Highway Department Report

January came in with a vengeance! It started out very cold and ended with rain. We had four ice events, three dustings and two plowable snow storms. We put out salt at eight hundred pounds per mile of a two-lane road, we lay the salt out in the center and it works to both sides. There are twenty-two miles of paved road with twenty-six paved intersections/aprons.

17,600 lbs of salt for 22 miles

1,700 lbs of salt for 26 intersections/aprons

This totals 19,300 lbs of salt total for one salting

4 Ice Events that needed two salting's each Event. 154,400 lbs salt

3 Dusting Events needed one salting each Event. 57,900 lbs salt

2 Plowable Snow Events needed two salting's each Event. 77,200 lbs salt

Total salt used in January-289,500 lbs=144,75 tons @\$61.47 per ton

January's Cost for salt =\$8,897.78

Its hard to calculate the rate at which we put out sand on our gravel roads in events. Hills and corners end up getting hit twice as problem spots do also. We have forty-one miles of gravel roads and 8 parking lots we sand. This is the break down of how much sand we used in January.

4 Ice Events that needed sanding twice each @ 1,488 yards of sand

3 dusting Events needed sanding once each @ 558 yards of sand

2 Plowable Snow Storms sanding one each @ 372 yards of sand

January's yards of sand used is 2,418 yds

Nortrax finished replacing our grader transmission. We had the sander controller on our 2010 Kenworth blow out the o-ring and filled the cab with hydraulic oil. A \$2.10 o-ring and 5 hours of cleaning the cab and it was back

in business. We replaced the oil lines on the turbo for our 2005 Intl 7600 that rotted out and installed a new bed chain in its sander. The 1999 Paystar 5000 had some broken springs in the rear and the front spring mounts and pins were replaced by Donovan Spring in Londonderry. As always, every day is a day closer to spring.

Brian Houghton
Road Agent

MONTHLY REPORT**JANUARY 2018****NEWS:**

- Officer Forsley completed another investigation into one of our summertime burglaries, with another arrest of suspect who we had already been arrested on separate burglaries in Deering during the same time frame.

TRAINING:

- Members of the Department attended Annual TASER Recertification Training, taught by member of Hillsboro PD.
- Chief Pushee went to the Academy and was recertified as a Breath Test Operator

GRANTS:

- 2018 STEP Grant Program : We have begun working these grants, but since our approved amount was cut so significantly, we will be using these sparingly through the next few months, where the winter roads usually help us with some of the speeding issues in town.
- 2018 DUI Grant Program: We have begun working these grants, but since our approved amount was cut so significantly, we will be using these sparingly through the next few months, where the winter roads usually help us with some of the speeding issues in town.
- 2018 Distracted Driving Program: We not started using these yet, but will begin scheduling these patrols more in the spring time when traffic picks up.
- 2018 Highway Safety Equipment Grant: I heard informally that this grant was going to be approved, BUT I still have not seen any actual approval paperwork come through on it yet.

JUVENILE ACTIVITY:

- We have a JV Case that has been filed through the court system. It is related to an assault incident, and is actually being charges as a false report. The JV suspect has a history of involvement in violent crimes, and we will likely have the prosecutor urge the court to address the suspect as an adult.

ACTIVITY REPORT:

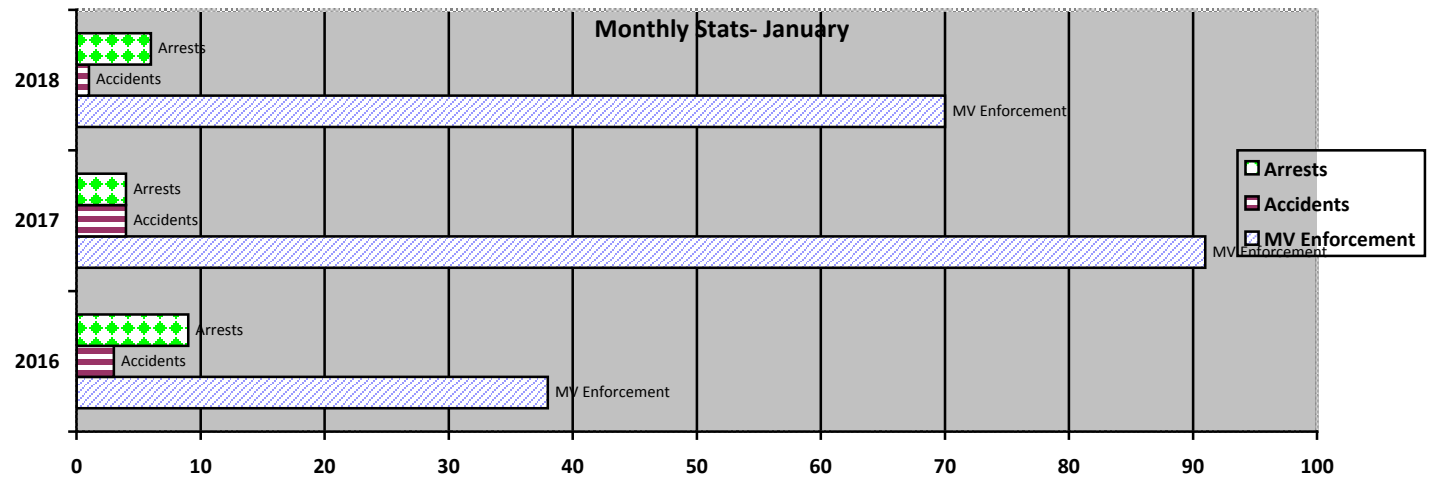
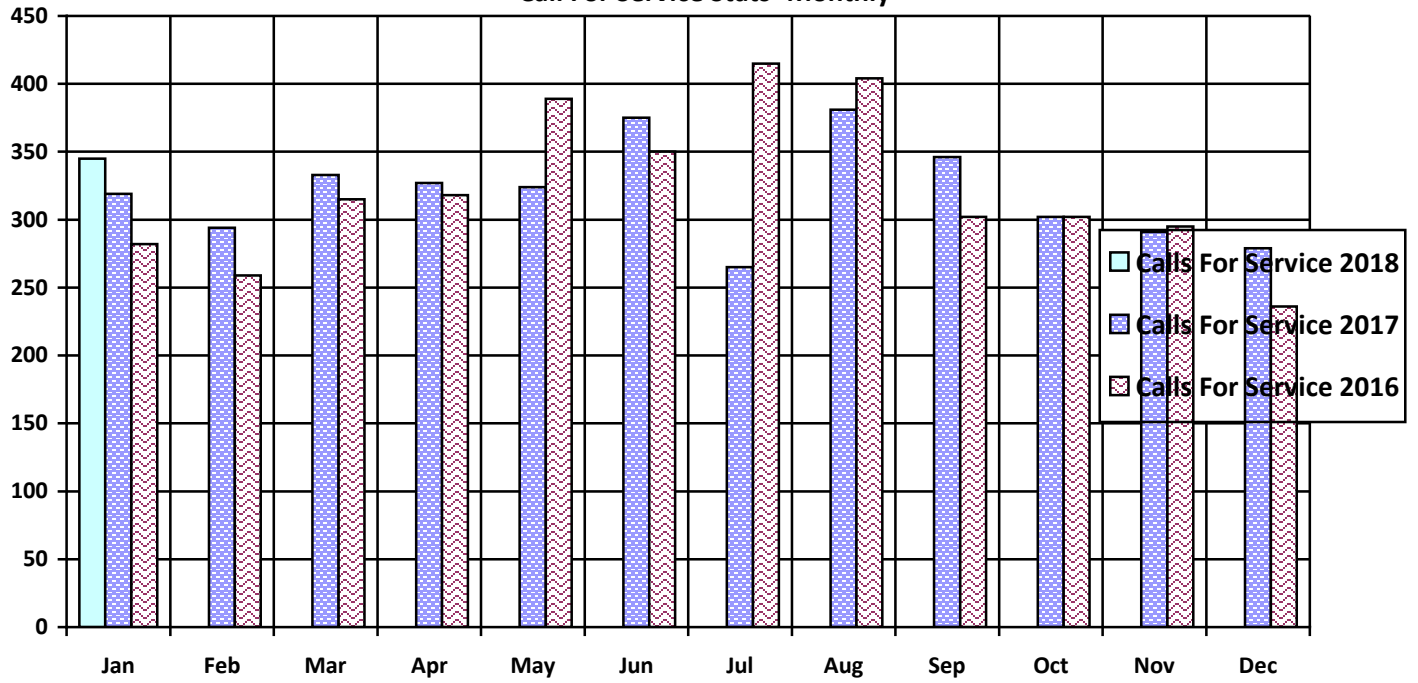
Calls For Service Logged:	345	(this does not include many vacant home checks which are now counted separately in the new system)
DPD Call Outs	4	(Alarms and DV cases, etc).
NHSP Call Outs	1	(weapon/fireworks/firearms complaint – but NHSP did not respond and HPD handled it)
MV Enforcement:	70	(62 warnings, 0 summons. 8 parking)
MV Accidents:	1	(speed related)
ARRESTS Total:	6	
Charges:		
	Felony Burglary/Theft	1
	Felony DV Threat w/Deadly Weapon	1
	Contribute Delinquency of Minor	1
	Bench Warrant- Fail to Appear	1
	Involuntary Emergency Admission	2

NEW PENDING/ OPEN CASES:	4	
Charges: Tattooing of a Minor	1	(warrants issued for the tattooer, he is in Mass and reluctant to come to NH)
Burglaries	4	(1 in Fall 2017, 3 in May 2017)

MILEAGE TOTAL:

3,585 miles from 1Jan2018 through 31Jan2018
 2014 Intrcpt Util: 61,114 (2,529 miles in period) 2017 Intrcpt Util: 3925 (1,056 miles in period)

Call For Service Stats- Monthly



RADAR TRAFFIC SURVEYS**January 2018****OFFICER TRAFFIC SURVEYS**

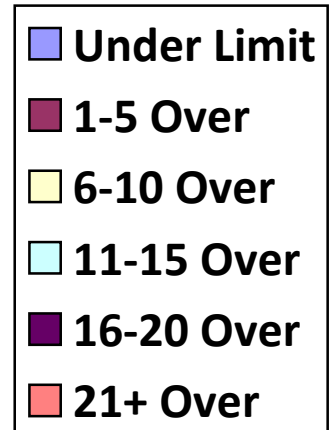
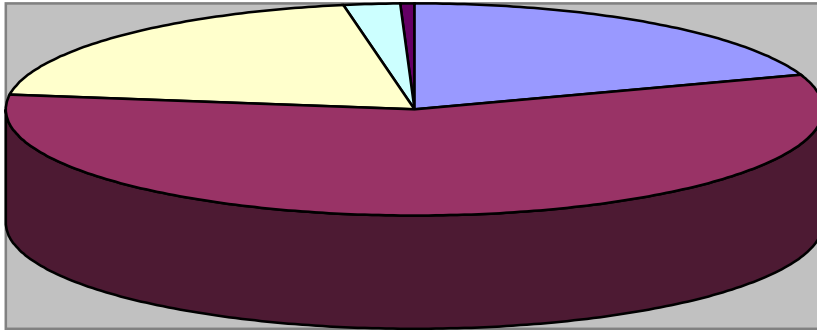
Totals	Rte 149 (1	2 nd NH Tpk(8	OldCounty (6	Clement (3	EstDrng (5
Total Cars					
Under Limit	15	65	32	9	19
+1 – 5 over	55	178	64	23	33
+6 – 10 over	16	55	43	4	13
+11 – 15 over	3	6	9	1	1
+16 – 20 over	0	2	0	0	1
+ 21 over					
Stopped	0	5	0	1	1

Totals	Rsvr (1	LngWds(4	Mnslvl(2	Other(2	Cross(2
Total Cars					
Under Limit	3	20	9	9	5
+1 – 5 over	6	54	19	8	15
+6 – 10 over	0	19	4	1	2
+11 – 15 over	0	0	0	0	1
+16 – 20 over	0	0	0	0	0
+ 21 over					
Stopped	0	0	0	0	0

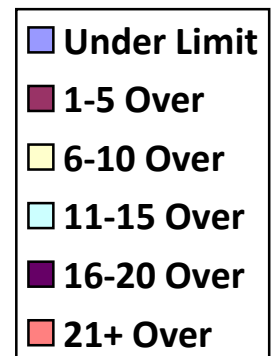
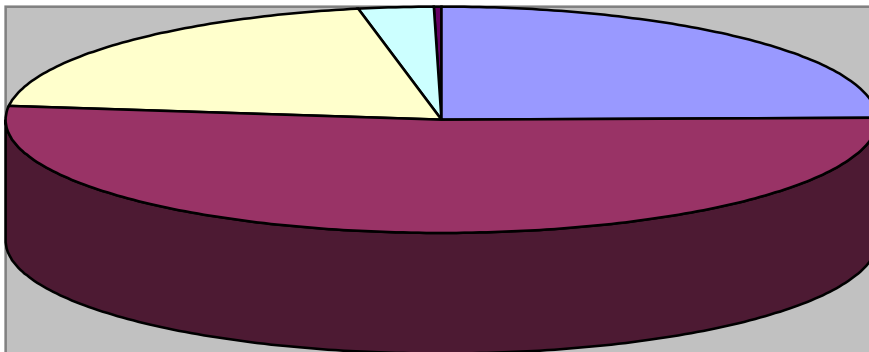
VOLUNTEER TRAFFIC SURVEYS

Totals	EastDrng(Union (Mill (OldCty(ClmtHill(LngWds (
Total Cars						
Under Limit						
+ 1 – 5 over						
+ 6 – 10 over						
+ 11 – 15 over						
+ 16 – 20 over						
+ 21 over						

Primary Roads / 9 Surveys



Secondary Roads / 25 Surveys



To: Board of Selectmen
From: Chief Dan Gorman, Deering Fire & Rescue
Subject: Fire & Rescue Report, January 2018

Date: 02/14/2018

During the month of January, Deering Fire & Rescue (DFR) responded to 20 emergency responses. You can see the breakdown of the responses in the chart below.

The start of the new year began with the ambulance out of service. There has been an ongoing electrical problem with the ambulance for the last two or three months. For the first 12 days of 2018, and several different dealership service departments not being able to diagnose the issue, It was taken to Lakes Region Fire Apparatus in Tamworth NH where they were able to diagnose and repair the multiple issues it was having. During those twelve days that the ambulance was out of service, Deering Ambulance was not able to transport five Patients to the hospital and those patients were brought to the hospital by our mutual aid partners. Two of those transports were during the "Per Diem" hours, and three were during the "call" hours. Not only was this a delay in patient transport time but also a potential \$4,000.00 loss in revenue. Fortunately, all of the electrical issues are fixed (knock on wood) and our EMS readiness level will be up to twenty-four hours a day, seven days a week.

As January began, DFR responded mutual aid on several occasions to building fires in Hillsborough, Washington and Weare. Our personnel and apparatus helped these towns with manpower to help fight these fires, water to assist in the firefighting operations, as well as to provide station coverage in case another emergency response is needed in those towns.

These fires all occurred during the very cold weather pattern we had. Even though these conditions were extremely difficult with fire pumps and hoses freezing, our crews performed amazingly to minimize any delays to the firefighting operations at these events. With temperatures in the negative numbers with significant wind chills on top of the low temperatures, everything that has to do with fighting a fire in a home is much more difficult and dangerous. I thank the personnel that responded to these calls, well done.

Currently, the members and officers are working hard to inventory all of the tools and equipment on all of the apparatus and in the stations.

Below you will see a chart of emergency responses. They are broken down by fire responses, EMS responses, and motor vehicle responses, as well as calls that occur during the hours of the Per Diem program and the calls covered during the On-Call hours. When looking at the EMS Transports, you will see that we only transported four patients out of twelve patient encounters. Six of those were due to the fact that 84 Ambulance 1 was out of service for almost two weeks due to some ongoing electrical issues that we believe have been resolved.

Also, I have added some Ambulance Billing information.

Thank you,

Daniel Gorman, Fire Chief/EMD

January 2018 Fire & EMS Statistics

Per Diem Responses	EMS				BLS	ALS	Paramedic
	Fire	Medical	MVA	Transports	Transport	Transport	Intercept
6	1	5	0	2	0	2	2
On Call Total Responses	EMS				BLS	ALS	Paramedic
	Fire	Medical	MVA	Transports	Transport	Transport	Intercept
14	10	7	1	4	2	2	0
-	-	-	-	-	-	-	-
Totals	20	6	12	1	4	3	4

[illegible]



Monthly Deposit / Payment Summary Reconciliation

Prepared For: **Town of Deering**

Date: 2/9/2018

For the Period: 01/01/18-02/09/18

Total Deposits \$ 1,114.23
EFTS:

NH Medicaid	12/28/2017 \$	212.60
Prior Billing	\$	(212.60)
NGS	12/28/2017 \$	484.05
NGS	1/9/2018 \$	456.35
NH Healthy Families	1/10/2018 \$	123.48
HPHC	1/26/2018 \$	784.56

Net payment applied \$ 2,962.67

EFT - electronic funds transfers- Medicare, Medicaid, VA payments, etc.

FFR payment- payments received from FFR collections. (First Financial Resources)

Foreign check- payment applied using the exchange rate provided by client bank

Payment received by client- payments clients have received and deposited, forwarding remittance to Comstar for posting.

Payment withheld by state-payments intercepted by government for outstanding balances owed by client.

Prior/Post billing- payments received for prior/post billing that are deposited on clients behalf.

Reimbursement- monies for previous payments returned by client **Returned checks**- checks that have been returned and payment reversed.

Please Sign IN

Gale Salmond

Doug Salmond

Jenna Hurlbut

E. Haight